

### Contract 1-19-70-19S: Arcserve Categories and Discounts

The Arcserve contract categories, sub-categories, and their respective contract discount off MSRP are listed below.

Storage								
Categories:	All Flash Array (AFA)*		Object Storage Array		NAS		Data Backup and Recovery	
Sub-Categories:	Segment ID	% Off MSRP	Segment ID	% Off MSRP	Segment ID	% Off MSRP	Segment ID	% Off MSRP
Hardware	S1-10	22%	S1-20	22%	S1-30	22%	S1-40	22%
Software	S1-11	22%	S1-21	22%	S1-31	22%	S1-41	22%
Accessories	S1-12	0%	S1-22	0%	S1-32	0%	S1-42	0%
Installation Services	S1-13	22%	S1-23	22%	S1-33	22%	S1-43	22%
Professional Services	S1-14	22%	S1-24	22%	S1-34	22%	S1-44	22%
Warranty Support	S1-15	22%	S1-25	22%	S1-35	22%	S1-45	22%

\*All-Flash Arrays (AFA) includes NVMe and SCM if available.