Contract 1-19-70-19H-1: HPE Categories and Discounts

The HPE contract categories, sub-categories, and their respective contract discount off MSRP are listed below.

Converged Systems		
Sub-Categories	Segment ID	% Off MSRP
Hardware	H1-10	42%
Software	H1-11	42%
Accessories	H1-12	42%
Installation Services	H1-13	26%
Professional Services	H1-14	26%
Warranty Support	H1-15	42%

Hyper-Converged Systems		
Sub-Categories	Segment ID	% Off MSRP
Hardware	H1-20	42%
Software	H1-21	42%
Accessories	H1-22	42%
Installation Services	H1-23	26%
Professional Services	H1-24	26%
Warranty Support	H1-25	42%

Networking		
Sub-Categories	Segment ID	% Off MSRP
Hardware	H1-30	43%
Software	H1-31	43%
Accessories	H1-32	43%
Installation Services	H1-33	24%
Professional Services	H1-34	24%
Warranty Support	H1-35	24%

Storage Area Network (SAN) Fabric		
Sub-Categories	Segment ID	% Off MSRP
Hardware	H1-40	33%
Software	H1-41	33%
Accessories	H1-42	33%
Installation Services	H1-43	26%
Professional Services	H1-44	26%
Warranty Support	H1-45	42%

Servers						
Categories:	X86					
	Rack		Blade		Tower	
Sub-Categories	Segment ID	% Off MSRP	Segment ID	% Off MSRP	Segment ID	% Off MSRP
Hardware	H1-50	32%	H1-60	32%	H1-70	32%
Software	H1-51	32%	H1-61	32%	H1-71	32%
Accessories	H1-52	32%	H1-62	32%	H1-72	32%
Installation Services	H1-53	26%	H1-63	26%	H1-73	26%
Professional Services	H1-54	26%	H1-64	26%	H1-74	26%
Warranty Support	H1-55	26%	H1-65	26%	H1-75	26%

Servers						
Categories:	UNIX					
	Rack		Blade		Tower	
Sub-Categories	Segment ID	% Off MSRP	Segment ID	% Off MSRP	Segment ID	% Off MSRP
Hardware	H1-80	32%	H1-90	32%	H1-100	32%
Software	H1-81	32%	H1-91	32%	H1-101	32%
Accessories	H1-82	32%	H1-92	32%	H1-102	32%
Installation Services	H1-83	26%	H1-93	26%	H1-103	26%
Professional Services	H1-84	26%	H1-94	26%	H1-104	26%
Warranty Support	H1-85	26%	H1-95	26%	H1-105	26%

e360

Storage						
Categories:	**SAN Storage - HHD**		**SAN Storage - Hybrid**		**All Flash Array (AFA*)**	
Sub-Categories	**Segment ID**	**% Off MSRP**	**Segment ID**	**% Off MSRP**	**Segment ID**	**% Off MSRP**
Hardware	H1-110	42%	H1-120	42%	H1-130	42%
Software	H1-111	42%	H1-121	42%	H1-131	42%
Accessories	H1-112	42%	H1-122	42%	H1-132	42%
Installation Services	H1-113	36%	H1-123	36%	H1-133	36%
Professional Services	H1-114	26%	H1-124	26%	H1-134	26%
Warranty Support	H1-115	42%	H1-125	42%	H1-135	42%

Storage						
Categories:	**Tape**		**Software Defined Storage (SDS)**		**Object Storage Array**	
Sub-Categories	**Segment ID**	**% Off MSRP**	**Segment ID**	**% Off MSRP**	**Segment ID**	**% Off MSRP**
Hardware	H1-140	42%			H1-160	33%
Software	H1-141	40%	H1-150	33%	H1-161	33%
Accessories	H1-142	40%			H1-162	33%
Installation Services	H1-143	27%	H1-151	26%	H1-163	26%
Professional Services	H1-144	27%	H1-152	26%	H1-164	26%
Warranty Support	H1-145	28%	H1-153	26%	H1-165	26%

NAS		
Sub-Categories	**Segment ID**	**% Off MSRP**
Hardware	H1-170	33%
Software	H1-171	33%
Accessories	H1-172	33%
Installation Services	H1-173	26%
Professional Services	H1-174	26%
Warranty Support	H1-175	42%

Data Backup & Recovery		
Sub-Categories	**Segment ID**	**% Off MSRP**
Hardware	H1-180	33%
Software	H1-181	33%
Accessories	H1-182	33%
Installation Services	H1-183	26%
Professional Services	H1-184	26%
Warranty Support	H1-185	26%

* All Flash Array (AFA) includes NVMe and SCM if available

Acronym Definitions:
HHD = Hard Disk Drive
SAN = Storage Area Network
NAS = Network Attached
Storage SCM = Storage Class
Memory
NVMe = Non-Volatile Memory Express