Luminex Suggested Retail Price List

MVTi

Part	Description	Price	Annual Support
MVTi-FBC	MVTi with CGX, 2x FICON, Base Capacity (1yr Service & Support)	$85,000	$15,000
MVTi-EBC	MVTi with CGX, 2x ESCON, Base Capacity (1yr Service & Support)	$85,000	$15,000
MVTi-XC	Capacity Upgrade for MVTi (1yr Service & Support)	$8,000	$1,200
MVTi-STM	STM License for MVTi (per MVTi; 1yr Service & Support)	$20,000	$3,000
MVTi-REP	Luminex Replication/RepMon License (per MVTi source; 1yr Service & Support)	$15,000	$2,500
MVTi-LKM	CGSafe Key Manager Customer License for MVTi (1 yr Service & Support)	$15,000	$3,000
MVTi-ENC	CGSafe Encryption License for MVTi (per MVTi; support included in MVTi-LKM)	$10,000	--
MVTi-CLOUD	CloudTAPE Software License for MVTi (1yr Service & Support)	$30,000	$3,600

MVTe Controllers

Part	Description	Price	Annual Support
MVTe-1-C212	MVTe Controller: CGX [2x FICON], Storage Controller/12 Slot Disk Enclosure (1yr Service & Support)	$120,000	$18,000
MVTe-2-C212	MVTe Controller: Dual CGX [4x FICON], Storage Controller/12 Slot Disk Enclosure (1yr Service & Support)	$220,000	$33,000
MVTe-1-C460	MVTe Controller: CGX [2x FICON], Storage Controller/60 Slot Disk Enclosure (1yr Service & Support)	$140,000	$21,000
MVTe-2-C460	MVTe Controller: Dual CGX [4x FICON], Storage Controller/60 Slot Disk Enclosure (1yr Service & Support)	$240,000	$36,000

MVTe Storage

Part	Description	Price	Annual Support
MVTe-SP30	MVTe Storage Pack: 30TB Usable Capacity (1yr Service & Support)	$25,000	$3,000
MVTe-SP60	MVTe Storage Pack: 60TB Usable Capacity (1yr Service & Support)	$47,500	$5,700

MVTe Expansion Chassis

Part	Description	Price	Annual Support
MVTe-EC212	MVTe Storage Expansion Chassis: 2U/12 slot (1yr Service & Support)	$7,500	$900
MVTe-EC460	MVTe Storage Expansion Chassis: 4U/60 slot (1yr Service & Support)	$25,000	$3,000

MVTe Software

Part	Description	Price	Annual Support
MVTe-1-STM	STM License for MVTe-1 (per MVTe; 1yr Service & Support)	$30,000	$4,500
MVTe-2-STM	STM License for MVTe-2 (per MVTe; 1yr Service & Support)	$30,000	$4,500
MVTe-1-REP	Luminex Replication/RepMon License (per MVTe-1 source; 1yr Service & Support)	$15,000	$3,000
MVTe-2-REP	Luminex Replication/RepMon License (per MVTe-2 source; 1yr Service & Support)	$20,000	$3,500
MVTe-1-LKM	CGSafe Key Manager Customer License for MVTe-1 (1 yr Service & Support)	$15,000	$3,000
MVTe-2-LKM	CGSafe Key Manager Customer License for MVTe-2 (1 yr Service & Support)	$15,000	$3,000
MVTe-1-ENC	CGSafe Encryption License for MVTe (per MVTe-1; support included in MVTe-LKM)	$10,000	--
MVTe-2-ENC	CGSafe Encryption License for MVTe (per MVTe-2; support included in MVTe-LKM)	$15,000	--
MVTe-1-CLOUD	CloudTAPE Software License for MVTe-1 (1yr Service & Support)	$40,000	$4,800

Part	Description	Price	Annual Support
MVTe-2-CLOUD	CloudTAPE Software License for MVTe-2 (1yr Service & Support)	$40,000	$4,800

MVTe Vault

Part	Description	Price	Annual Support
MVTi-VBC	MVTi Vault, Base Capacity (1yr Service & Support)	$25,000	$2,500
MVTi-VXC	Capacity Upgrade for MVTi Vault (1yr Service & Support)	$8,000	$1,200
MVTe-1-V212	MVTe: Vault, Storage Controller, 12 Slot Disk Enclosure (1yr Service & Support)	$40,000	$4,800
MVTe-EV212	MVTe Vault Expansion Chassis: 2U/12 slot (1yr Service & Support)	$7,500	$900

MVT Vault Plus-ADRC Only

Part	Description	Price	Annual Support
MVTi-VPlusBdl	MVTi & MVTi Vault+, Base Capacity, 1 CU, 16 Devices, LUMREP (1yr 8x5 Service & Support)	$65,000	$16,500
MVTi-VPlusEncBdl	MVTi & MVTi Vault+, Base Capacity, 1 CU, 16 Devices, LUMREP, CGSafe Encryption (1yr 8x5 Service & Support)	$75,000	$19,500
MVTi-VPlusBC	MVTi Vault+, Base Capacity, Temp. License, 1 DR Test, 1 CU, 16 Devices (1yr 8x5 Service & Support)	$25,000	$2,500
MVTi-VPlusXC	Capacity Upgrade for MVTi Vault+ (1yr 8x5 Service & Support)	$8,000	$1,200
SUPP-VLTPlusUPGP%-02	Support Upgrade for MVTi Vault+, Platinum Coverage to Platinum Plus Coverage	$3,000	$3,000
SUPP-BDLPlusUPGP%-02	Support Upgrade for MVTi/Vault+ Bundle, Platinum Coverage to Platinum Plus Coverage	$6,000	$6,000

CG Vault

Part	Description	Price	Annual Support

Part	Description	Price	Annual Support
CG-Vault-FC	CG Vault Server, FC (1yr Service & Support)	$35,000	$3,500
CG-Vault-10G	CG Vault Server, 10GbE (1yr Service & Support)	$35,000	$3,500
CG-Vault-FC-UpGrd	CG Vault Server Upgrade to CGX (1yr Service & Support)	$80,000	$14,550

CGX

Part	Description	Price	Annual Support
CGX-FC	CGX Node, 2x FICON, FC (1yr Service & Support)	$115,000	$19,000
CGX-FC-ESC	CGX Node, 2x ESCON, FC (1yr Service & Support)	$95,000	$16,000
CGX-10G	CGX Node, 2x FICON, 10 GbE (1yr Service & Support)	$115,000	$19,000
CGX-1G	CGX Node, 2x FICON, 1 GbE (1yr Service & Support)	$95,000	$16,000
CGX-2-SWL	Channel Gateway Software License, 2x FICON (1yr Service & Support)	$105,000	$18,000
CGX-PERFUPG	CGX Node Upgrade/PCI Expansion (1yr Service & Support)	$10,000	$1,200
CGX-FCCARDADD	CGX Fibre Channel Add On for Unswitched Fiber Connection to Storage	$5,000	--
CG-10G-CARD-01	CGX Dual-port 10 GbE Add On Card to Storage	$5,000	--
CG-10G-MEZ	CGX Dual-port 10 GbE MEZ Add On Card for Replication	$5,000	--
106-010-02	CGX HiFN Compression Card 1845B	$10,000	--
CGX-1-SWL-COM-02	Channel Gateway Software Licence, Hifn Card (1yr Service & Support)	$55,000	$7,000
CGX-2-FICADD	Channel Gateway, 2x FICON Add On, Software License (1yr Service & Support)	$25,000	$2,000
CG-1FICON-UP-02	Channel Gateway, 1x FICON LW license, Upgrade (1yr Service & Support)	$15,000	$1,000
CG-2FICON-UP-02	Channel Gateway, 2x FICON LW license, Upgrade (1yr Service & Support)	$25,000	$2,000
CG-CLOUDTAPE-01	CloudTAPE Software License for CGX (1yr Service & Support)	$40,000	$4,800

P2V

Part	Description	Price	Annual Support
CGX-P2V-01	P2V, 1 Server, w/10TB Host Capacity, 2 Tape Drives (1yr Service & Support)	$170,000	$28,900
CGX-M490E-01	M4M490E Tape Drive Single Feed	$25,000	$4,250
CGX-M490E-AL-01	M4M490E Tape Drive with Autoloader	$35,000	$5,950

CloudTAPE

Part	Description	Price	Annual Support
MVT-CTG-10	MVT Cloud Gateway, 2x FICON 10TB Host Cache (1yr Service & Support)	$105,000	$18,000

MDI

Part	Description	Price	Annual Support
MDI-PLAT	MDI Platform, 2x FICON, 2x 10 GbE (1yr Service & Support)	$45,200	$6,800
MDI-PLAT-C1	MDI Platform C1, 2x FICON, 2x 10 GbE (1yr Service & Support)	$53,000	$7,950
MDI-PLAT-C2	MDI Platform C2, 2x FICON, 2x 10 GbE (1yr Service & Support)	$58,000	$8,700
MDI-ST	MDI SecureTransfer Profile, Annual License & Support	$42,900	--
MDI-SLP-CX	MDI SAS Language Processor Connector Profile, Annual License & Support	$42,900	--
MDI-WPS-C1	WPS License for MDI-PLAT-C1, Annual License & Support	$93,150	--
MDI-WPS-C2	WPS License for MDI-PLAT-C2, Annual License & Support	$103,050	--
MDI-WPS-WB	WPS Workbench Seat Annual License	$1,200	--
MDI-XPDS	MDI Cross-Platform Data Sharing Profile, Annual Licence & Support	$32,900	--
MDI-BDT	MDI BigData Transfer Profile, Annual Licence & Support	$32,900	--
MDI-CT		$32,900	--

	MDI CloudTransfer Sharing Profile, Annual Licence & Support		
MDI-ProServ-INST	Professional Services: MDI Platform Installation	$15,000	--

Options

Part	Description	Price	Annual Support
LUMREP	Luminex Replication, RepMon (per MVT/CGX source; 1yr Service & Support)	$20,000	$2,500
CG-RepMon	RepMon: Replication Monitor for 3rd Party Storage (1yr Service & Support)	$15,000	$2,000
CGSafe-LKM	CGSafe Key Manager, Customer License (1 yr Service & Support)	$15,000	$3,000
CGSafe-ENC	CGSafe Encryption, CGX/MVT License (support included in LKM)	$10,000	--
CGX-STM	Synchronous Tape Matrix SW, 2 targets (1yr Service & Support)	$30,000	$4,500
CG-TMACS	Tape Monitoring and Allocation Control System (1yr Service & Support)	$25,000	$4,000
CG-LTMON-01	Luminex Tape Monitor (1yr Service & Support)	$15,000	$2,000
CG-TMOUNT-02	Channel Gateway TMOUNT VSE Software	$25,000	$2,500

Services

Part	Description	Price	Annual Support
CG-Prof.Srv.-01	Professional Services: On-site Installation	$15,000	--
CGX-FC-Conv-01	CGX FC Conversion and Services	$49,500	--
MVT-RELOCSRVC-01	MVT Relocation Services	$13,500	--
LUM-PROF-01	Luminex Professional Services per Person/Day	$1,000	--
CG-TM-TMC	TMC Migration (per Tape Management Catalog)*	$25,000	--
CG-TM-PV	Migration Services, Physical Volumes (10,000)*	$25,000	--
CG-TM-VV	Migration Services, Virtual Volumes (10,000)*	$5,000	--
NRE-CGX-01	Custom Tape Management System for CGX	$15,000	--

* Number of SKUs may vary as determined by a Luminex tape study to determine relative requirements for each environment